

MALDIVES VISITOR SURVEY

SEPTEMBER 2015



Ministry of Tourism Republic of Maldives

START READING

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Published by



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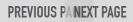
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01 INTRODUCTION



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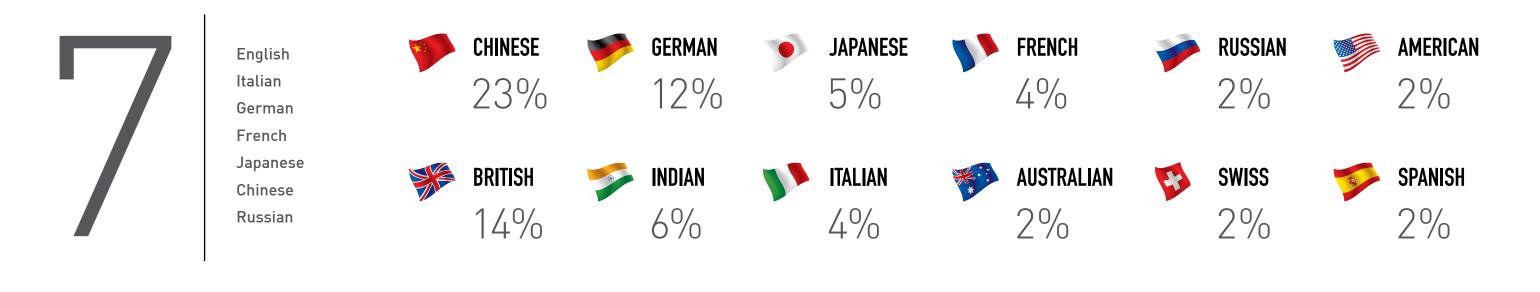






LANGUAGES

NATIONALITIES OF SURVEY RESPONDENTS



This is the 11th report in the Maldives Visitor Survey (MVS) series. The Ministry of Tourism is presenting the MVS survey results so that the Maldives tourism industry can better understand the profile of the international visitors to the Maldives and the visitor satisfaction levels.

The 11th report presents the findings of the MVS September 2015. Since 2013 the surveys have been undertaken twice each year for the peak and off-peak season. This survey presents the results of the off-peak survey for 2015. The survey was conducted as an exit survey at the Departure Terminal of the Ibrahim Nasir International Airport for a period and 4 October 2015.

The MVS questionnaire was distributed in English, Italian, German, French, Japanese, Chinese and Russian. The nationalities of survey respondents are: Chinese (23%), British (14%), German (12%), Indian (6%), Japanese (5%), Italian (4%), French (4%), Australian (3%), Russian (2%), Swiss (2%), American (2%) and Spanish (2%). Nationals from other countries represented 19% of the survey respondents. The following are the results and key findings of MVS September 2015.

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International Airport for a period of 14 days between 21 September

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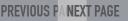
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SUMMARY OF 02 KEYFINDINGS

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MALDIVES VISITOR SURVEY . SEP 2015 // SUMMARY OF KEY FINDINGS

- 1. Beach is the main motivator for travel to the Maldives.
- 2. Coral reefs, marine life and small island beauty are also important motivators for visitors to the Malidves.
- 3. 34% of visitors to the Maldives in September 2015 identified honeymoon as the main purpose of visit to the Maldives
- 4. Most international visitors to the Maldives discovered about the Maldives on the Internet.
- One out of four international visitors to the Maldives 5 referred to 'TripAdvisor'
- One out of ten international visitors to the Maldives 6. referred to www.visitmaldives.com

- 7 (OTA) websites
- Booking.com is the most popular OTA used by 8. Maldives
- 9. Of the international visitors to the Maldives, 46%
- **10.** International visitors from most European countries travel to the Maldives
- 11. Most international visitors from Asia book their holiday less than 3 months prior to travel to the Maldives.

One out of two international visitors to the Maldives book their holiday through Online Travel Agencies

international visitors for booking their holiday to the

booked their trip more than three months in advance

book their holiday more than three months prior to

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- 12. Of the international visitors to the Maldives in the offpeak season, 56% were between 25 to 34 years of age
- 13. One out of every five international visitors to the Maldives in the off-peak season was a repeat visitor
- 14. Repeat visitors are highest amongst visitors from Europe
- 15. Majority of the international visitors (55%) stayed for 4-7 nights in the Maldives
- 16. Length of stay is shortest for visitors from China, while German visitors stayed the longest
- 17. Of the international visitors to the Maldives, 86% travelled with partner or family

- 18. Over 80% of visitors ranked customs, check-in and
- 20. Majority of the international visitors to the Maldives hour to get hotel transfer
- 21. Waiting time at the airport was highest for visitors travelling via domestic flights
- stay

immigration services at INIA as very good or excellent

19. Of the international visitors to the Maldives, 47% used speedboat transfer, 37% travelled by seaplanes while 12% took domestic flights to get to their place of stay

(44%) had to wait at the airport for less than half an

22. Of the international visitors to the Maldives, 79% took less than an hour journey time to reach their place of

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- 23. About 87% of visitors ranked 'service' on hotel transfer excellent or very good
- 24. Majority of the international visitors found the prices of their hotel transfer as value for money
- 25. Four out of five international visitors (82%) to the Maldives stayed in tourist resorts
- 26. Of the international visitors who stayed in resorts, 90% travelled with partner or family
- 27. One out of four visitors who stayed in guesthouses chose the Maldives because of quality of beach
- 28. The prices charged for Internet in the place of stay are considered 'value for money' or 'cheap' by 69% of the international visitors

- 29. Of the international visitors to the Maldives, 44% the Maldives
- 30. Quality of dining experience at place of stay in the visitors
- activities enjoyed in the Maldives
- 32. Of the international visitors to the Maldives, 44%
- 33. International visitors to the Maldives rank the beaches, underwater beauty and privacy in the Maldives higher than similar destinations

6

selected all-inclusive meal plans during their stay in

Maldives is ranked very highly by the international

31. Snorkelling and diving are rated highest amongst the

visited a local island during their stay in the Maldives.

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- 34. Nine out of ten visitors to the Maldives stated that the holiday met their expectations.
- 35. 92% of visitors stated that they intend to visit the Maldives again.
- **36.** 98% said that they would recommend the Maldives to others as a holiday destination.



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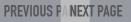






03 MOTIVATION

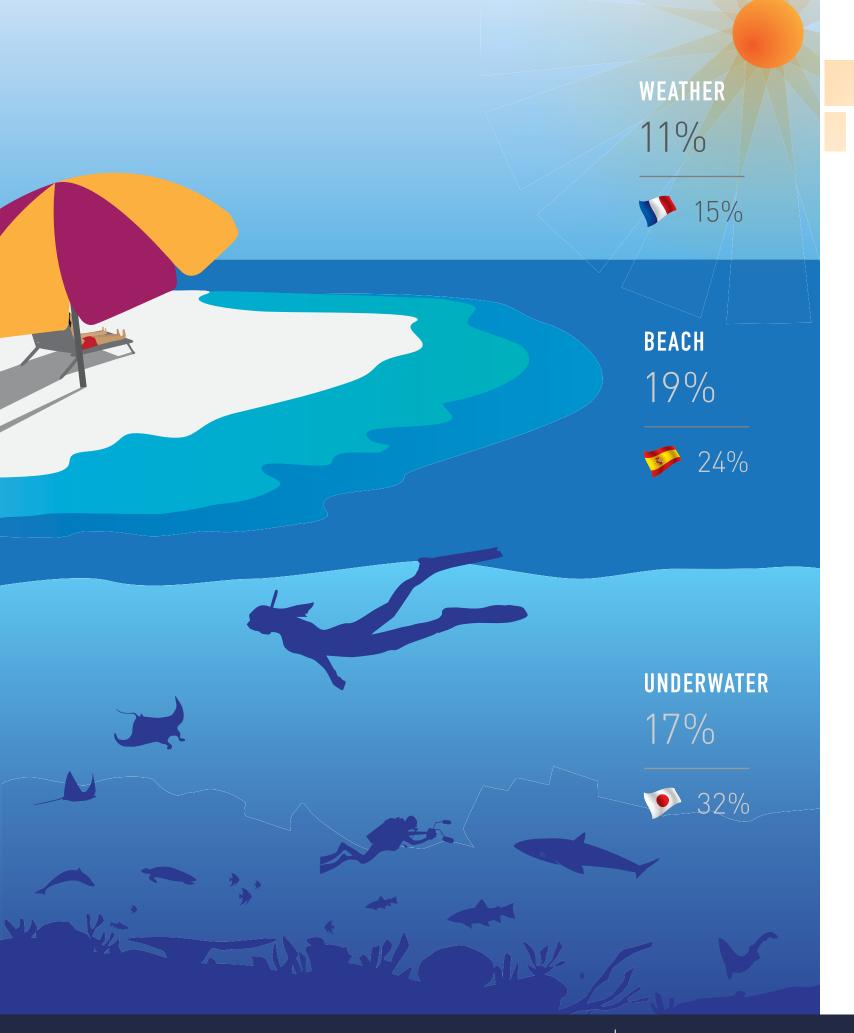
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Motivators to Visit

Beach is the main motivator for travel to the Maldives.

Of the international visitors to the Maldives, 19% said they are motivated to visit the Maldives because of its fine beaches The coral reefs and marine life of the Maldives is an important motivator too, with 17% of visitors stating the underwater beauty motivated them. The other motivators are peacefulness (14%), small islands (11%), weather (11%), and uniqueness (11%).

MOTIVATED BY THE BEACHES



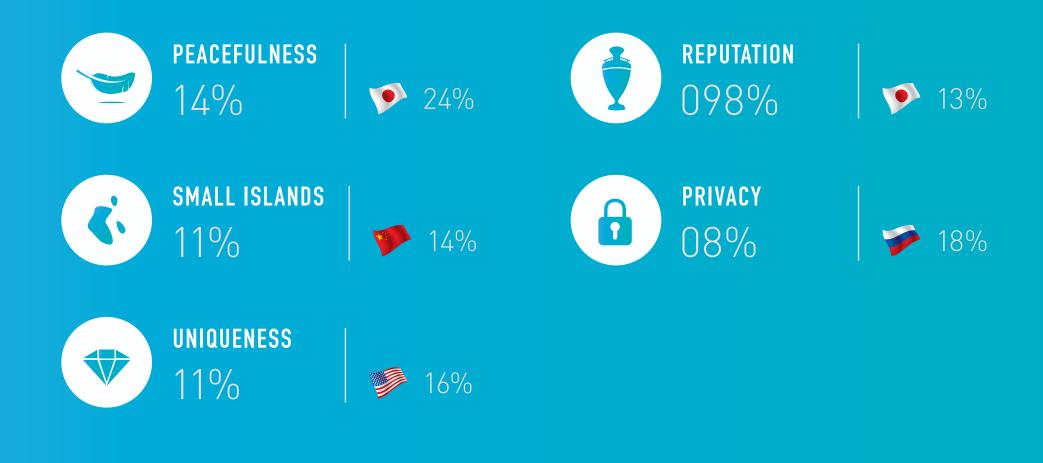
OF THE MALDIVES

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While all visitors to the Maldives are equally motivated by beach, coral reefs, marine life and beauty of small islands, there are variations in how visitors from different countries appreciate other facets of the Maldives. Japanese visitors show a high preference for peacefulness (24%). Indian visitors are attracted by peacefulness (17%) and uniqueness (12%).

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Russian visitors are motivated by privacy (18%) and weather (13%). The French (15%), British (14%) and Swiss (13%) visitors stated weather as an important motivating factor for them. Italian visitors said they are motivated by peacefulness (17%) and uniqueness (12%).

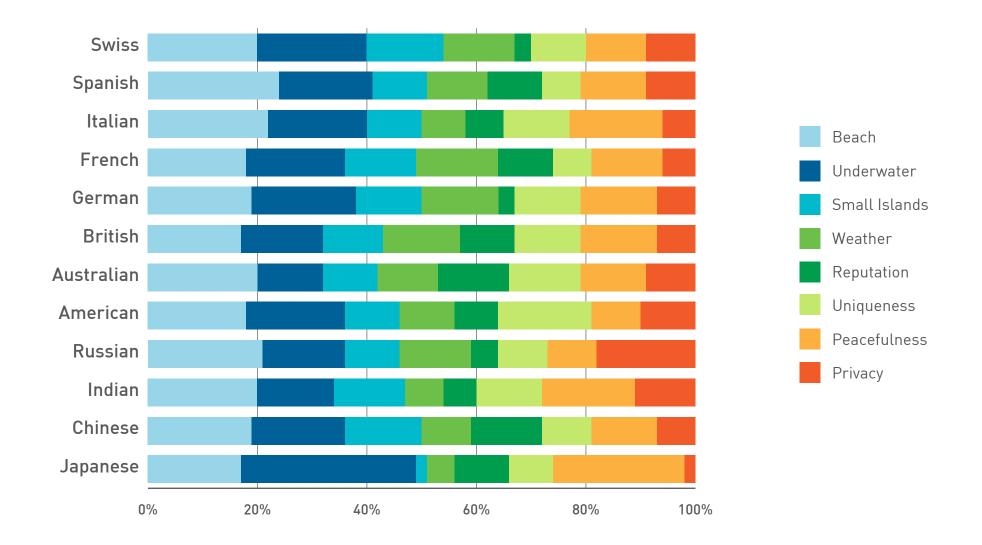


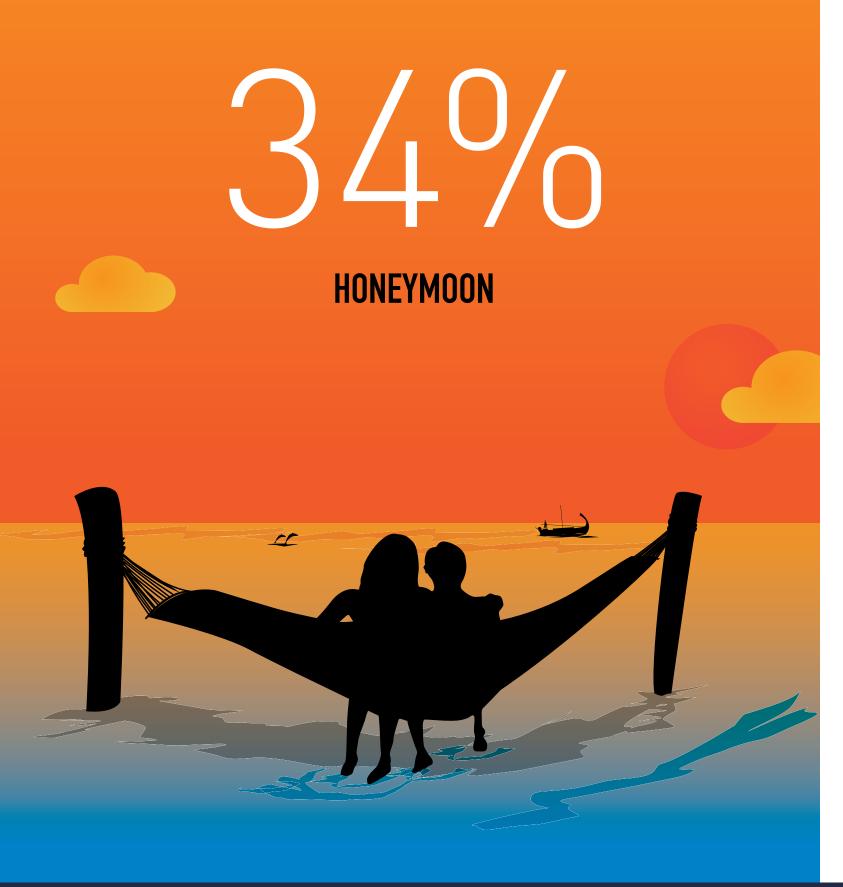
Figure 1. Motivators for choosing the Maldives by nationalities



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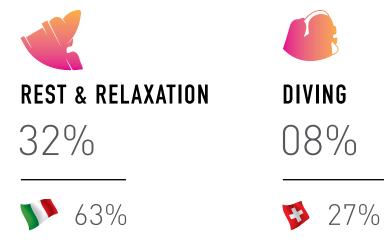


Purpose of Visit

Visitors to the Maldives in September 2015 identified honeymoon (34%) as the main purpose of visit to the Maldives.

The second most popular reason to visit the Maldives is rest and relaxation (32%). Snorkelling (13%), diving (8%), health and wellness (3%), surfing and birthday celebrations are the other important reasons for visiting the Maldives.

Across all nationalities, one out of four visitors travelled to the Maldives for their honeymoon. Of the Indian visitors 54% visited for their honeymoon, while 51% of Australians, 41% of British,



// MOTIVATION MALDIVES VISITOR SURVEY . SEP 2015





SNORKELLING





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and 38% of French visitors stated they visited the Maldives for honeymoon. On the other hand, 63% of Italians, 52% Spanish, 39% of Japanese, and 39% of Russians visited the Maldives for rest and relaxation. Diving and snorkelling were the purpose of visit for 45% of German and 44% of Swiss visitors.

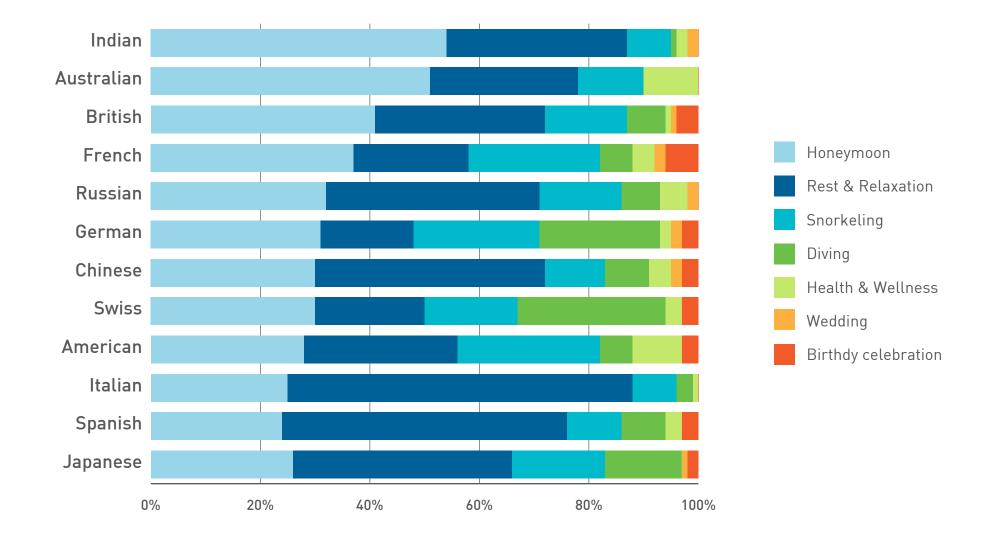


Figure 2. Purpose of visit to the Maldives by nationality



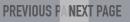
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04 TRIP PLANNING









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WORD OF MOUTH ₩ORD OF	magaz 109
TRAVEL AGENT 13% 19%	TV 109

urce of Information

st international visitors to the Maldives overed about the Maldives on the Internet.

ne international visitors to the Maldives, 28% obtained mation about the Maldives via Internet while 25% of respondents discovered the Maldives through word of Ith and 13% learned through travel agents.



13%

13%

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Internet is the main source of information for Americans (44%), Australian (33%), Chinese (30%), and British (29%) visitors.

Indian (41%), Russian (41%), and Spanish (38%) visitors stated word of mouth as the main source of information. Travel agency is an important source of information for visitors from Italy (19%), Germany (18%), Switzerland (18%) and France (16%).

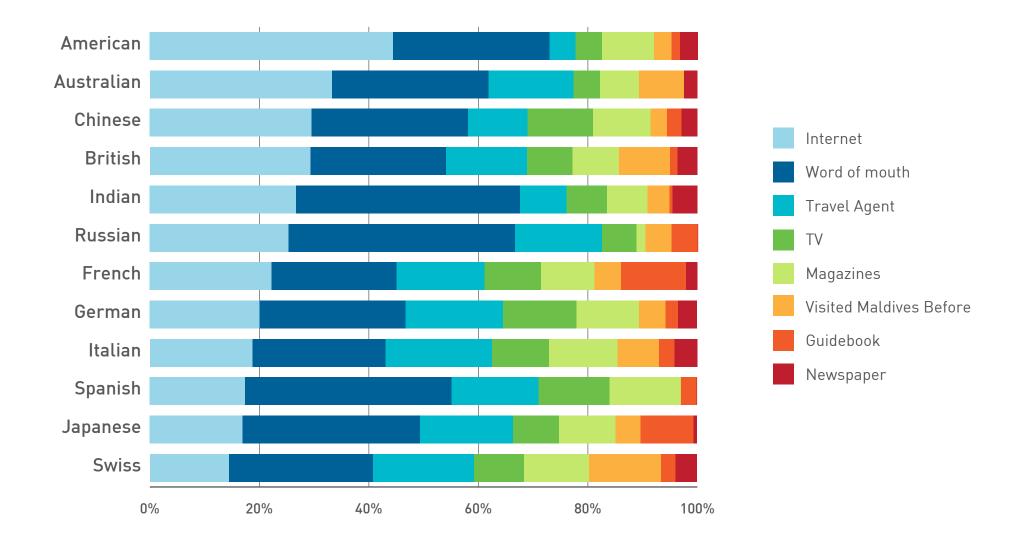


Figure 3. Source of information about Maldives by nationality



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VISIT MALDIVES

One out of ten international visitors to the Maldives referred to www.visitmaldives.com.

'Visit Maldives' is most popular amongst Chinese (25%), British (19%), and German (10%) visitors.



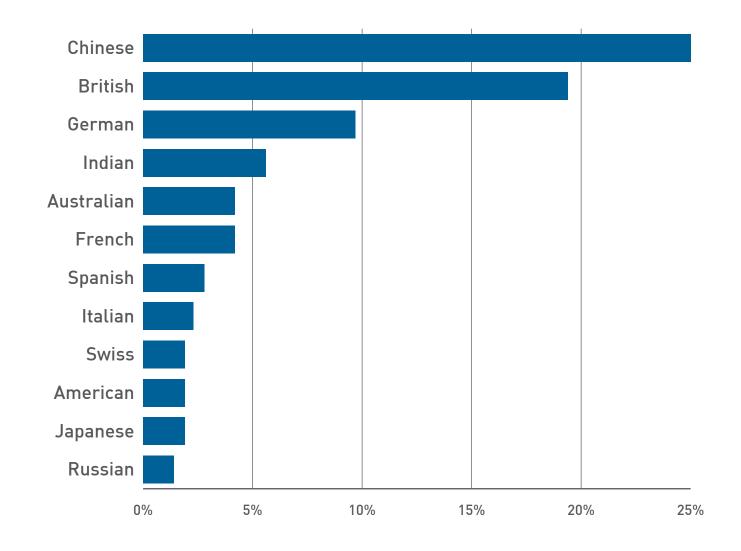


Figure 4. Access to www.visitmaldives.com by nationality of visitors



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TRIPADVISOR

One out of four international visitors to the Maldives referred to 'TripAdvisor'.

TripAdvisor is most popular among British (29%), German (9%), and Indian (7%) visitors. The proportion of international visitors to the Maldives who reported they referred to TripAdvisor has fallen from 34% in June 2014 to 25% by September 2015.



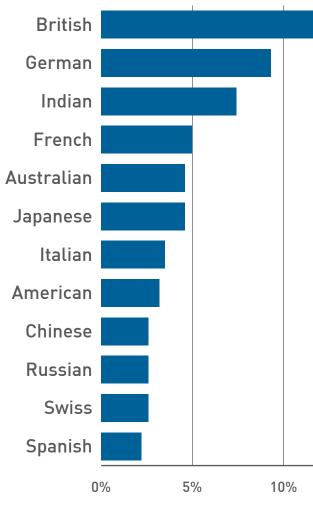


Figure 5. International visitors by nationality



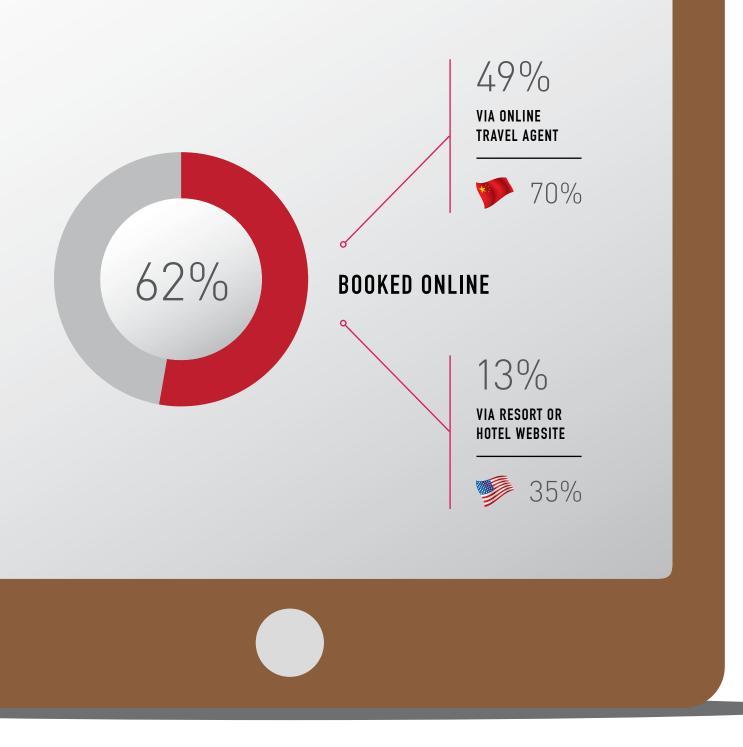


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International visitors who referred to TripAdvisor

4 5 0/	00%/	05%	
15%	20%	25%	30



30% **VISITED A** TRAVEL AGENCY





BOOKED BY FAMILY/FRIENDS



Booking method

One out of two international visitors to the Maldives book their holiday through Online Travel Agencies (OTA) websites.

Of the international visitors, 30% stated that they visited a travel agency to book their trip while 13% booked their trip using the resort or hotel website.

The preferred booking method varies across nationalities. OTA websites are most popular among Chinese (70%), French (53%), and British (53%) visitors. Of the Italian visitors, 74% stated they booked their holiday by visiting a travel agency, while 61% of Swiss, and 60% of German visitors chose to visit a travel agency. One out of three American visitors booked their holidays to the Maldives direct via resort websites.

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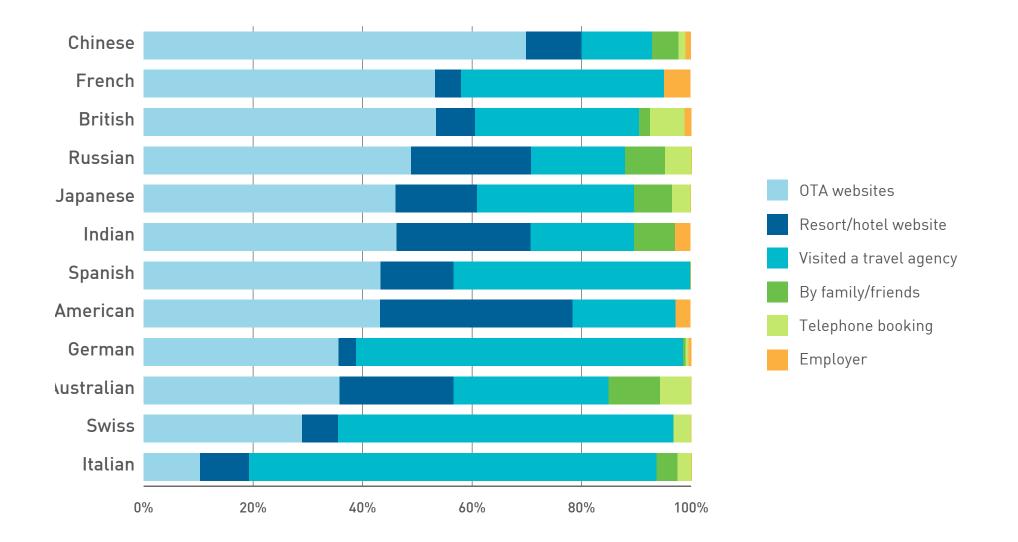


Figure 6. Mode of trip organization used by international visitors by nationalities

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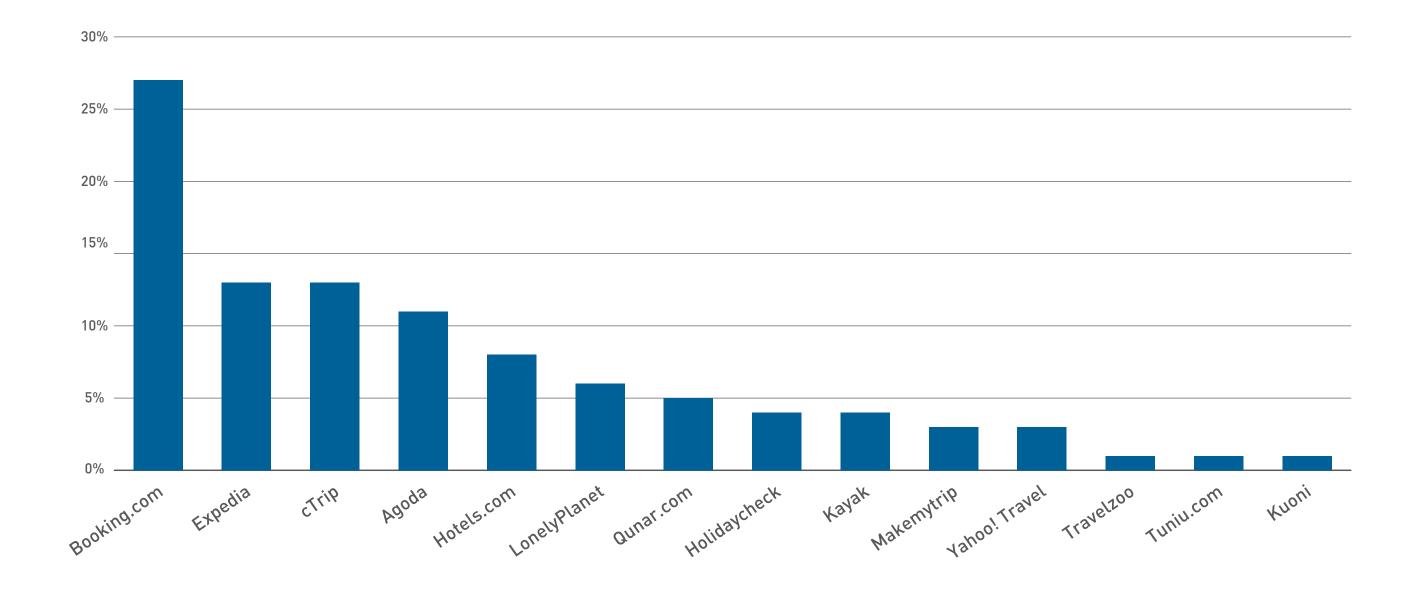
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OTAs USED FOR BOOKING

Booking.com is the most common OTA used by international visitors for booking their holiday to the Maldives.





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The next most popular five OTAs are Expedia, CTrip, Agoda, Hotel. com and Lonely Planet. Holidaycheck.com, Kayak and Kuoni are new OTAs identified by international visitors to Maldives in the September 2015 off peak survey.

There is variation in the OTAs preferred by different nationalities.

CTrip and Qunar.com are the most common OTAs used by Chinese visitors who booked via OTAs. Most common OTA used by German visitors to the Maldives are Holidaycheck and Tuniu.com. The preferred OTA of Indian visitors is 'Makemytrip'. Of the Japanese OTA website users, Expedia, Agoda and 'Yahoo! Travel' are most commonly used. Booking.com is the most popular OTA amongst Russian and French visitors who book holidays via OTAs.



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Booking Period

Of the international visitors to the Maldives, 46% booked their trip more than three months in advance.

Of the visitors, 19% booked their holiday to the Maldives six to twelve months in advance while 25% booked three to five months in advance. One out of four visitors booked their holidays one to two months in advance. In contrast, 27% of visitors book their holiday in less than four weeks.



BOOK MORE THAN 3 MONTHS IN ADVANCE

14%

41%



BOOK 1 WEEK IN ADVANCE





BOOK MORE THAN 1 YEAR IN ADVANCE



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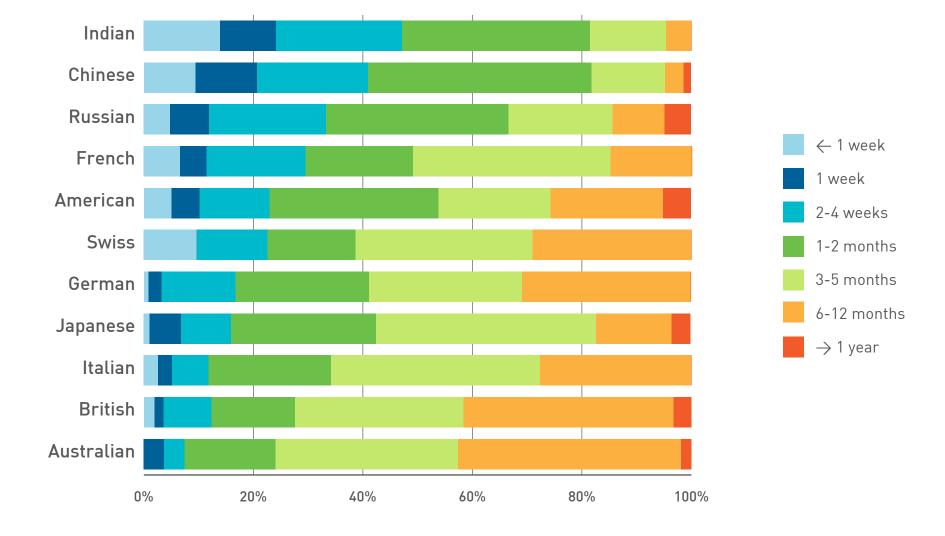
International visitors from most European countries book their holiday more than three months prior to travel to the Maldives.

About 38% British, 31% German, 29% Swiss and 28% Italian visitors booked their holiday 6 to 12 months in advance while 38% Italian, 36% French, 32% Swiss, 31% British, and 28% of German visitors booked their holiday to the Maldives three to five months in advance.

Most international visitors from Asia book their holiday less than 3 months prior to travel to the Maldives. Of Chinese visitors, 82%

3 months prior to travel to the Maldives. Of Chinese visitors, 82% booked their holiday within two months prior to travel. Similarly, 81% of Indian visitors, booked their holiday within two months prior to travel.

Figure 8. Duration of advance booking of holiday by nationalities



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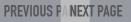
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VISITOR 05 PROFILE





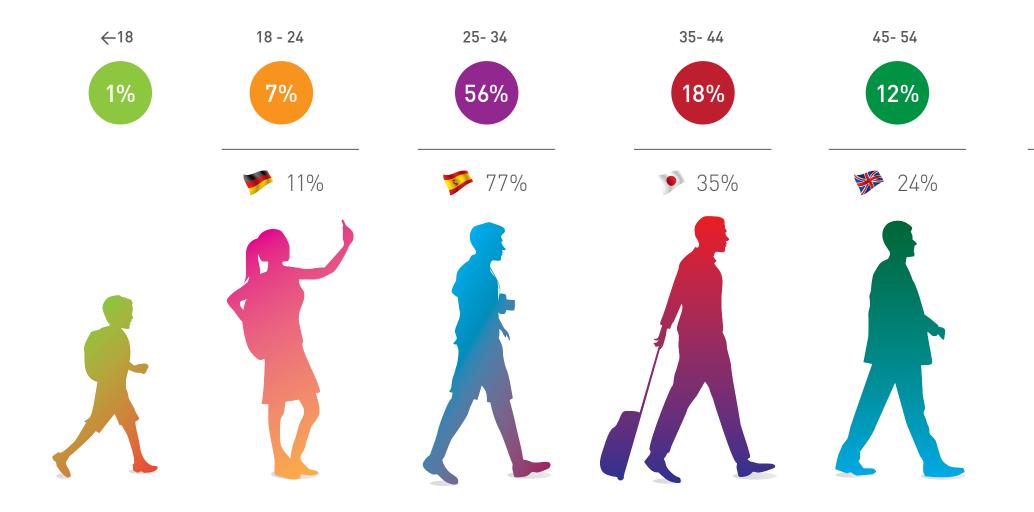




Age Profile

Of the international visitors to the Maldives in the off-peak season, 56% were between 25 to 34 years of age.

About 18% of international visitors to the Maldives were between 35-44 years of age while 12 % of visitors belonged to the 45- 54 years age group.





 \rightarrow 65

55- 64

Of the visitors from China, 70% are between the ages of 25 to 34 years. Similarly, 62% of the Indian visitors also belong to the 25 to 34 years age group. A high proportion of visitors from Italy (71%) and Russia 70% who visit the Maldives during off-peak season are also between 25 to 34 years of age.

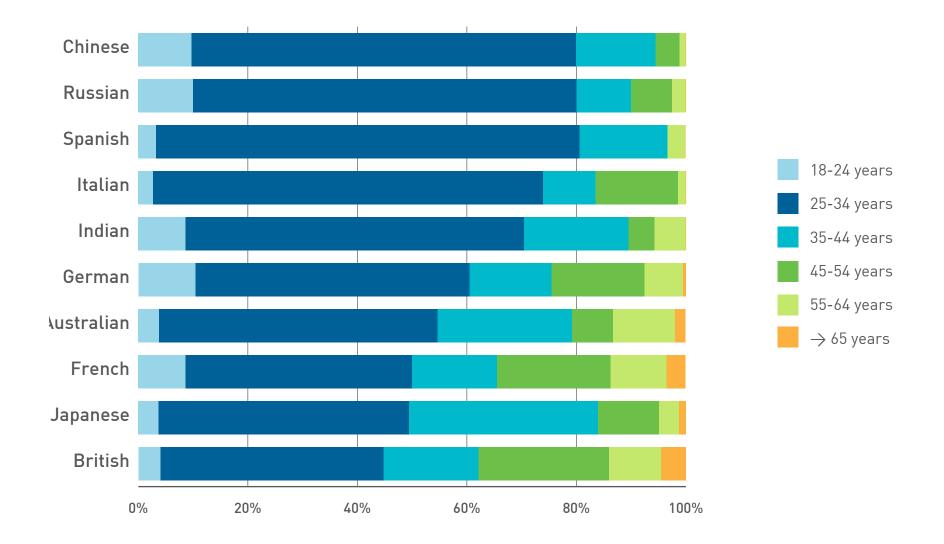


Figure 9. International visitor arrival age groups by nationalities

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Repeat visitors

One out of every five international visitors to the Maldives in the off-peak season was a repeat visitor.

Of the repeat visitors, 14% stated that they have visited the Maldives between two to five times while 3% have visited between 6 to 10 times and 2% have visited more than 10 times.

PERSONS HAVE VISITED THE MALDIVES BEFORE

REPEAT VISITORS

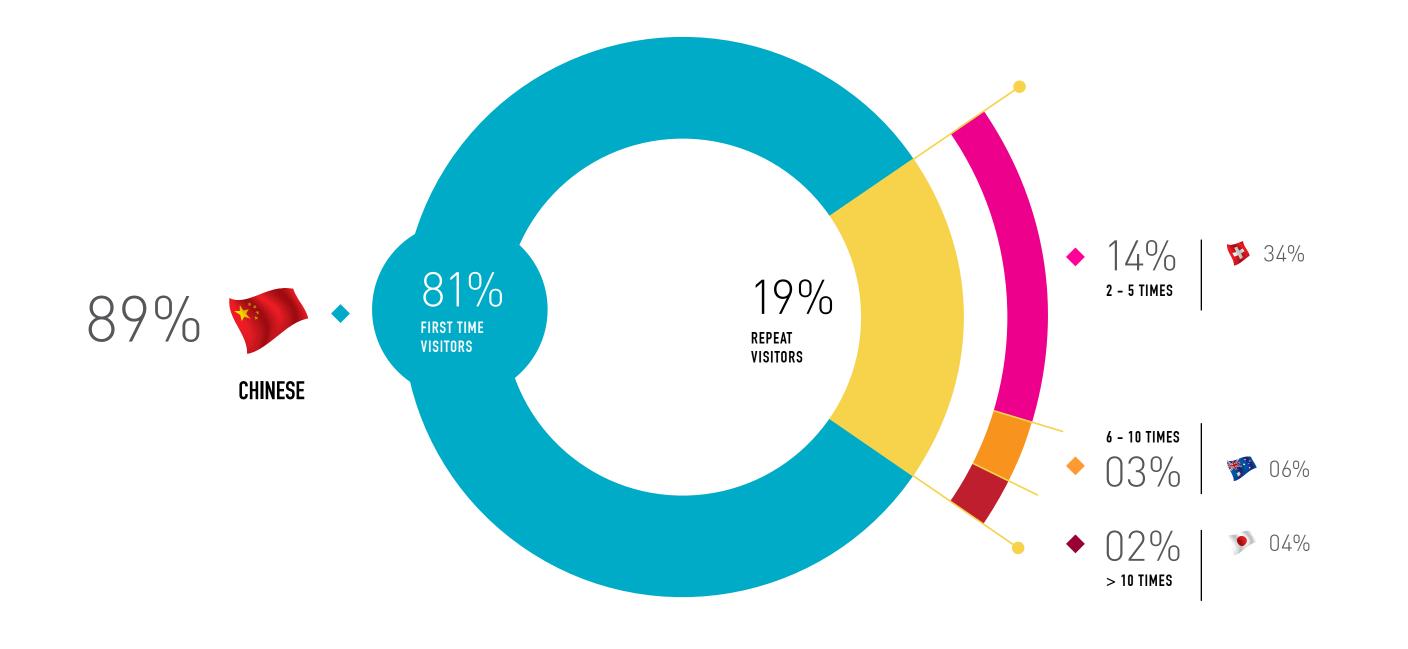


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Repeat visitors are highest amongst visitors from Europe. Of the

Swiss visitors, 53% are repeat visitors, while 30% of the visitors from Britain have visited the Maldives more than once. About 27% of the visitors from Germany and 25% from Italy have visited the

MALDIVES VISITOR SURVEY . SEP 2015 // VISITOR PROFILE

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Maldives repeatedly. It is also noteworthy that 29% of the visitors from Japan and 11% of visitors from China during the September 2015 survey were repeat visitors to the Maldives.

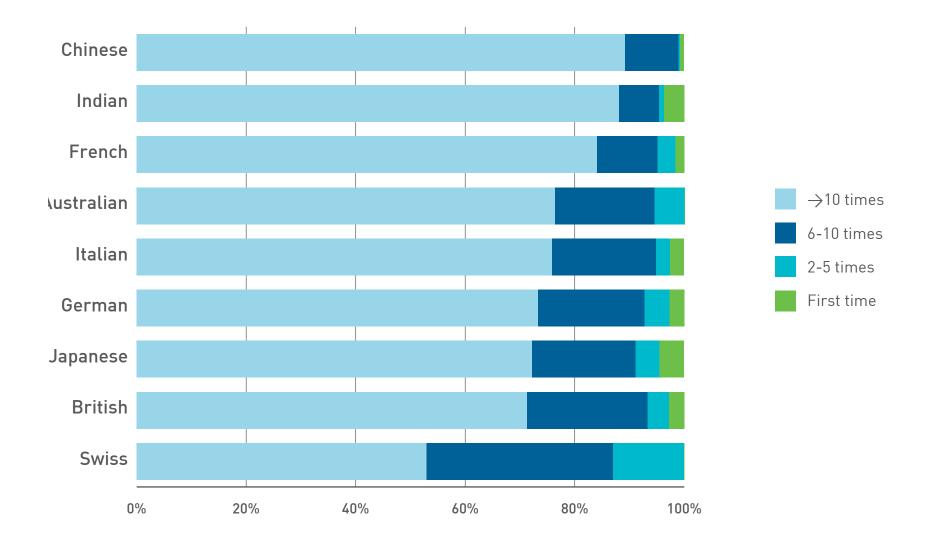


Figure 10. First time visitors and repeat visitors by nationality

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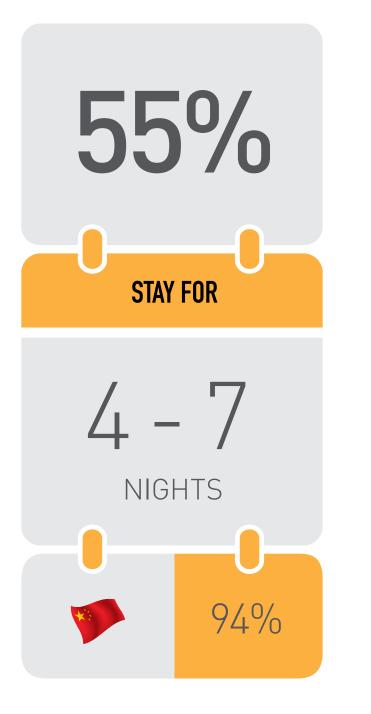


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Length of Stay





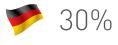
STAY FOR 8-11 NIGHTS

Majority of the international visitors (55%) stayed for 4-7 nights in the Maldives.

Of the visitors to the Maldives, 18% stayed for 8-11 nights while 12% stayed for 12 to 15 nights.

Length of stay is shortest for visitors from China, while German visitors stayed the longest. Of the visitors from China, 94% stayed for 4 to 7 nights and 4% stayed for 1 to 3 nights. In contrast, 81% of German and 58% of British visitors stayed for 8 nights or more in the Maldives.

STAY FOR 12-15 NIGHTS 12%



18%

44%

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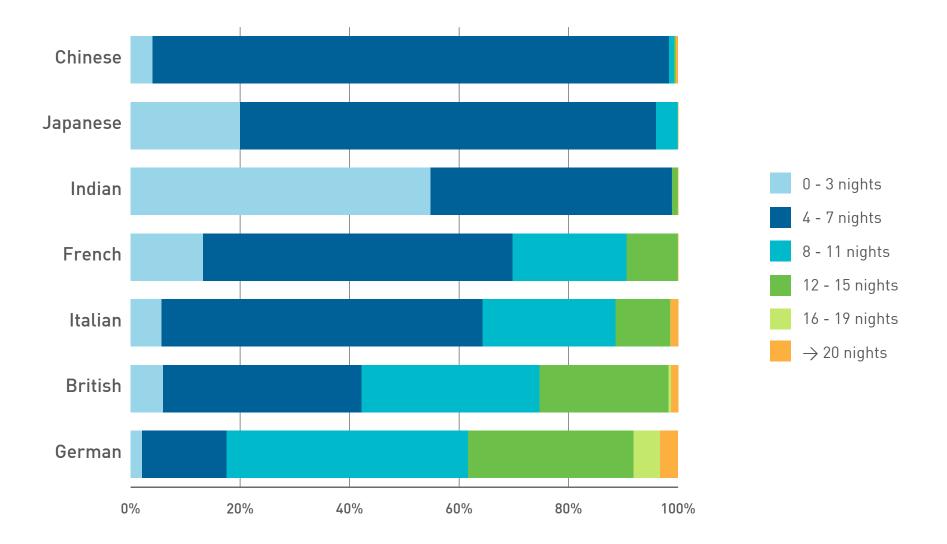


Figure 11. Number of nights spent in the Maldives by nationality



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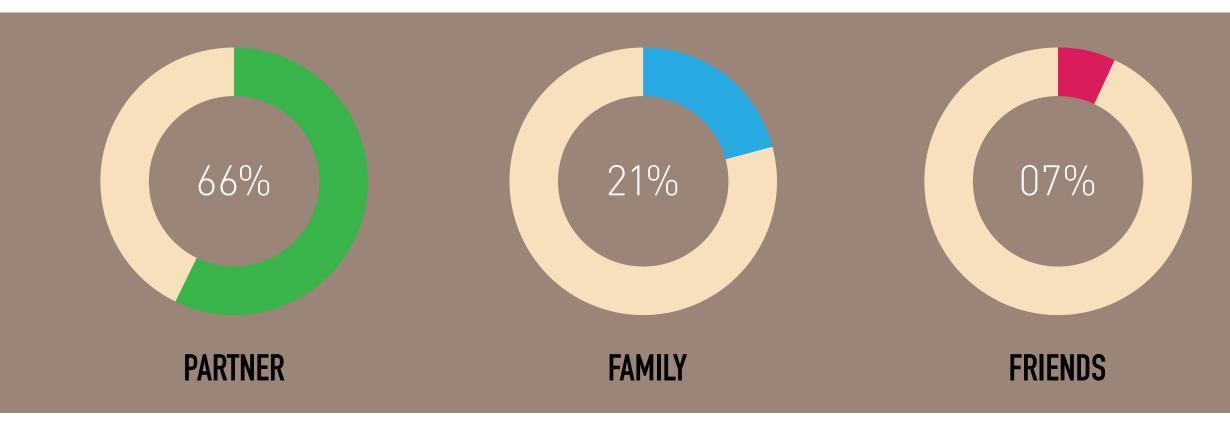
Travel companion

Of the international visitors to the Maldives, 86% travelled with partner or family.

More than half of the visitors (65%) travelled with a partner, while 21% travelled as a group or family. About 7% of the visitors travelled with friends and 5% of the visitors travelled alone.

860/n

TRAVELLED WITH FAMILY OR PARTNER





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06 SATISFACTION



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Ibrahim Nasir International Airport (INIA)

Over 80% of visitors ranked customs, check-in and immigration services at INIA as very good or excellent.

Banking services is rated most poorly. 10% of the international visitors rated banking as poor or very poor. Cafés & restaurants, shopping, and lounge at the international airport are also evaluated as poor or very poor by 8% of the visitors to the Maldives.

RANKED WITH EXCELLENT &





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RANKED WITH COMBINATONS OF EXCELLENT & VERY GOOD FOR

CHECK-IN SERVICES

83%

CUSTOMS

82%

80%

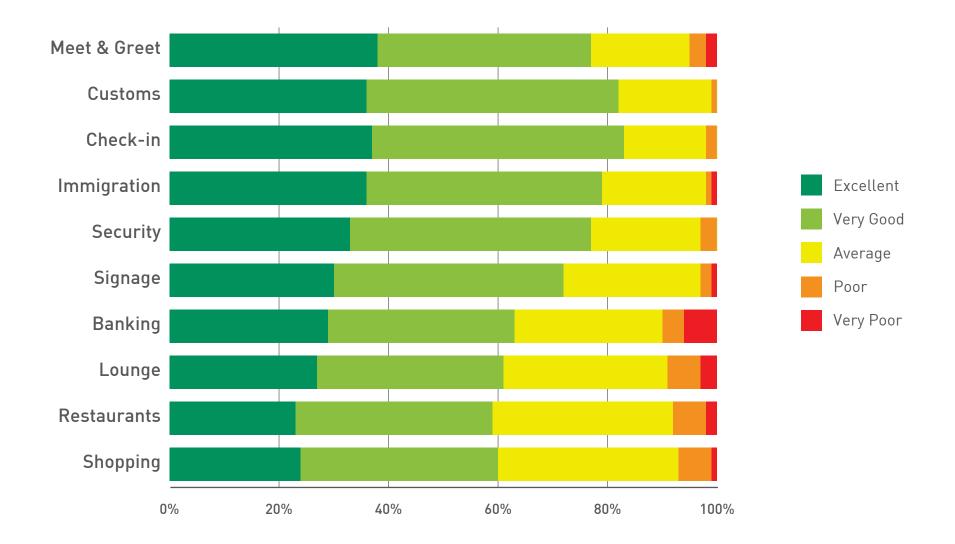
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International visitors from India and China rate shopping

experience highest. Of the Indian visitors, 64% rated shopping experience excellent or very good, while 63% of Chinese visitors also rated shopping experience excellent or very good. In contrast, British and German visitors rated the shopping experience poor



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or very poor. One out of every three visitors from Germany ranked the shopping experience at INIA as poor or very poor. Of British visitors, 19% stated the shopping experience as poor or very poor.

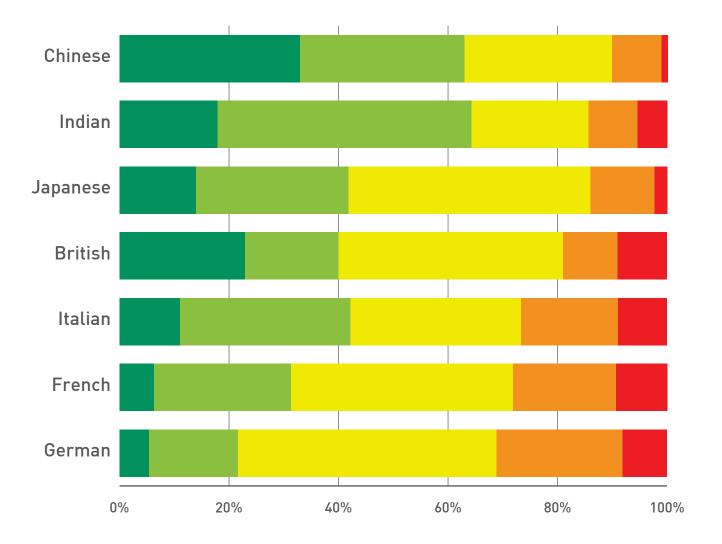


Figure 13. Shopping experience at INIA by nationality

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Transport

MODE OF TRANSPORT

Of the international visitors to the Maldives, 47% used speedboat transfer, 37% travelled by seaplanes while 12% took domestic flights to get to their place of stay.

The percentage of people who travelled by seaplanes has increased from 31% in February 2015 to 37% in September 2015 survey. About 4% of the respondents stated they used public ferries as the mode of transport from the airport to the place of stay.

SPEEDBOAT 47%

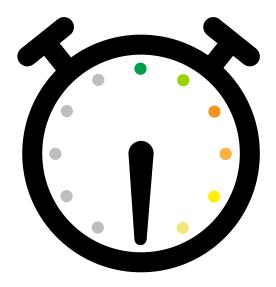


WAITING TIME AT AIRPORT

Majority of the international visitors to the Maldives (44%) had to wait at the airport for less than half an hour to get hotel transfer.

One out of five international visitors stated they spent 15 minute or less at the airport. About 24% of the visitors stayed at the airport for 15 to 30 minutes. In the September 2015 survey, 22% of international visitors said they waited for 1-2 hours at airport to get a hotel transfer while this proportion was 14% in the February 2015 survey.

Waiting time at the airport was highest for visitors travelling via **domestic flights.** For 44% of the visitors travelling by domestic flight, waiting time at airport was more than an hour. About 41% of those who travelled by domestic flight stated their waiting time was 1 to 2 hours, while 13% said they had to wait for more than 3 hours at airport. However, the proportion of people who waited for more than an hour for domestic flights have decreased from 61% in February 2015 to 41% in September 2015 survey.



30 MINUTES OR LESS WAITING TIME FOR



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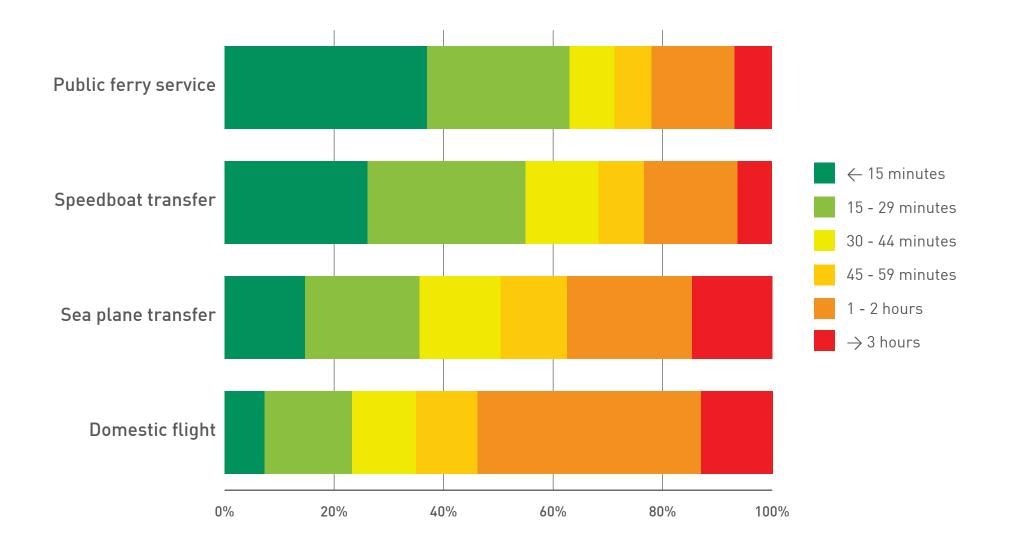


Figure 14. Waiting time at airport by method of transport

Waiting time at airport is shortest for visitors travelling to their place of stay by ferries and speedboats. 55% of visitors who travelled by speedboat transfer said they had to wait at the airport for not more than half an hour.



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TIME TO REACH PLACE OF STAY

Of the international visitors to the Maldives, 79% took less than an hour journey time to reach their place of stay.

About 29% of visitors had a journey time less than 30 minutes to reach their destination while 50% took between 30 to 60 minutes. For 21% of the international visitors, journey time to reach their place of stay was more than an hour.





REACH THEIR PLACE OF STAY IN LESS **THAN 60 MINUTES**

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QUALITY OF HOTEL TRANSFER

About 87% of visitors ranked 'service' on hotel transfer excellent or very good.

Similarly, safety aspect was ranked excellent or very good by 80% of visitors to the Maldives. The poorest ranking was for information briefing with 27% of visitors stating information briefing was average or poor.

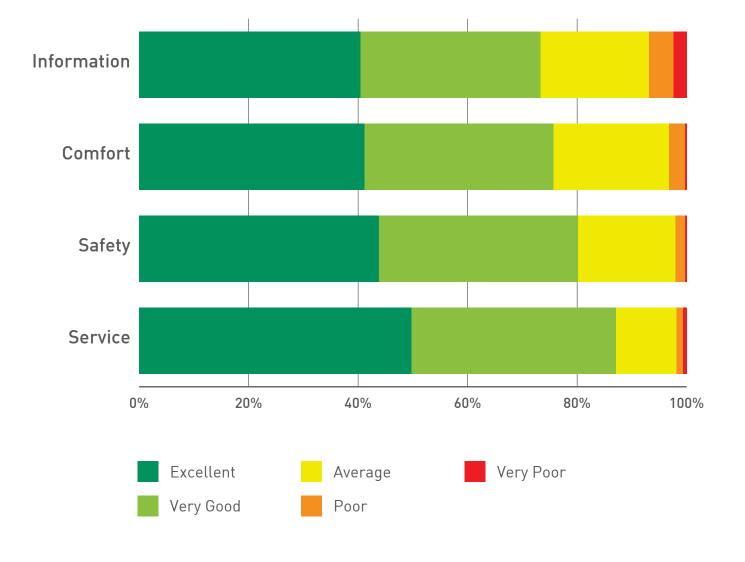


Figure 15. Rating on quality of transport services to hotel



PRICE PERCEPTION OF HOTEL TRANSFER

Majority of the international visitors found the prices of their hotel transfer as value for money.

About 67% of those who travelled by domestic flights, 63% of those who travelled by speedboats, and 59% of those who travelled by seaplanes found the prices of hotel transfer 'value for money'. In contrast, 43% of visitors who travelled by seaplane found it 'expensive'. Compared with February 2015 survey, the number of visitors who ranked their hotel transfer as 'value for money' for domestic flights and seaplanes have increased.

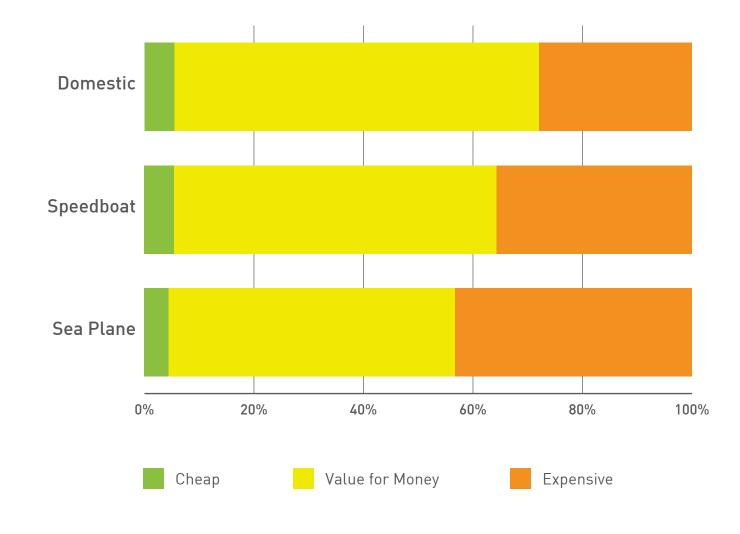


Figure 16. Price perception of hotel transfer



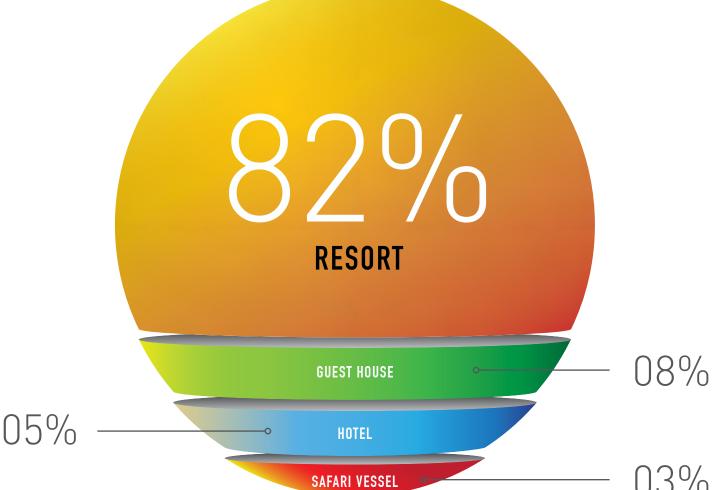
Place of Stay

Four out of five international visitors (82%) to the Maldives stayed in tourist resorts.

Out of the visitors who did not stay in resorts, 8% stayed in guesthouses, 5% in hotels, while 4% stayed on boat or safari vessels.

Of the international visitors who stayed in resorts, 90% travelled with partner or family. Similarly for hotels and guesthouses, 75% and 68% of those who stayed travelled with partner or family respectively. However, of those who stay in cruise and luxury yachts, 60% travelled with friends, and 41% of those who stayed in safari vessels travelled with friends while 18% travelled alone.

One out of four visitors who stayed in guesthouses chose the Maldives because of quality of beach. The underwater beauty of the Maldives motivated one out of three visitors who stayed in safari vessels.



03%

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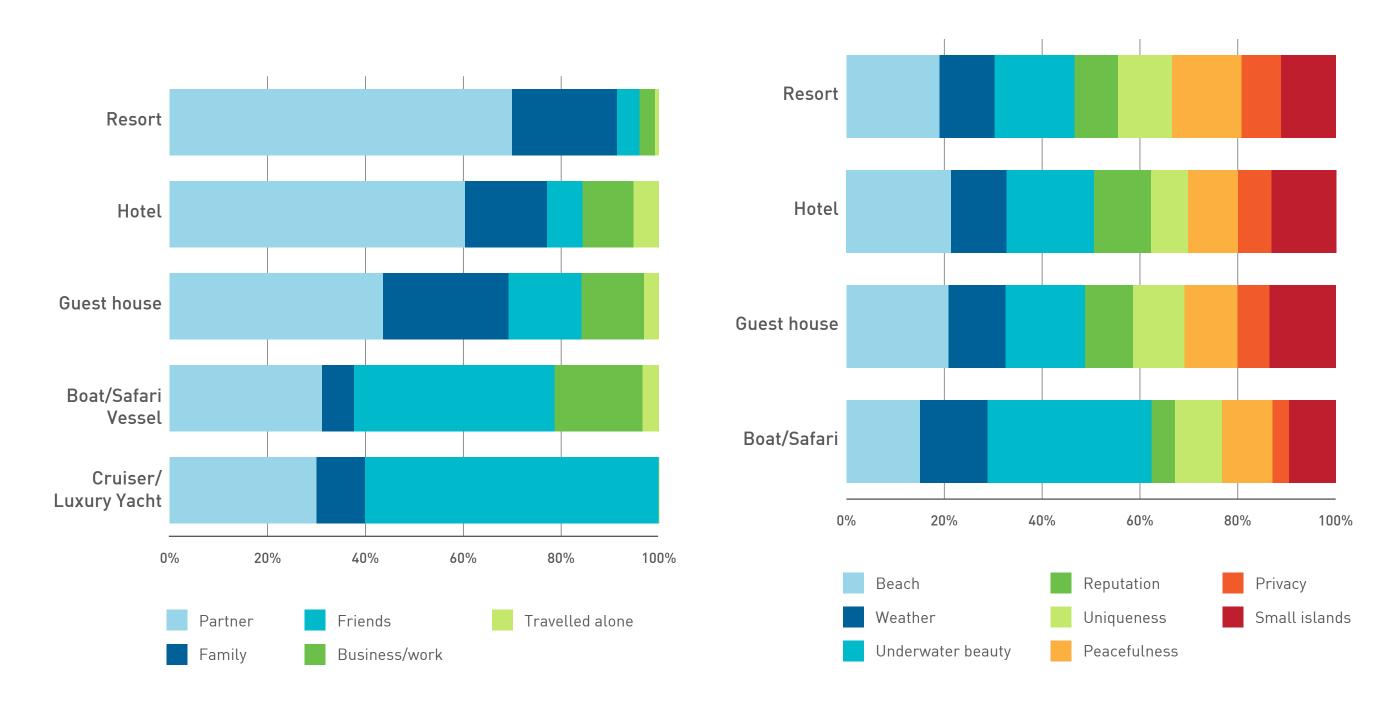


Figure 17. Type of accommodation selected by travel companion

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Figure 18. Motivators for choosing the Maldives by place of stay



QUALITY OF SERVICES

Of the services at place of stay, in-room entertainment was ranked lowest at place of stay.

Of those who ranked in-room entertainment 35% ranked it at as average or poor, with 8% stating it as poor. In contrast, guest services and management are ranked highest at place of stay. Of those who ranked guest services and management 87% ranked it as excellent or very good.

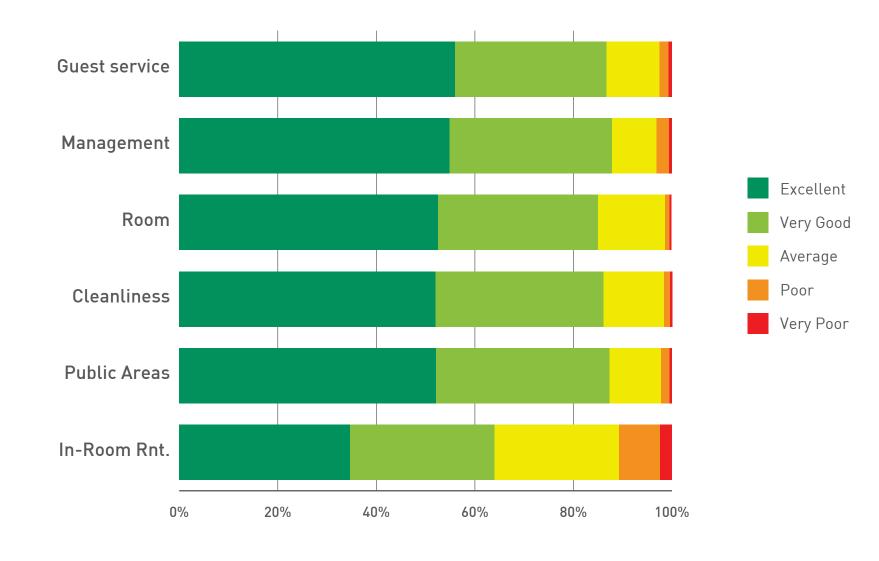


Figure 19. Services at place of stay

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PRICE PERCEPTION OF SERVICES AT PLACE OF STAY

The prices charged for Internet in the place of stay are considered 'value for money' or 'cheap' by 69% of the international visitors.

Internet is perceived cheap by 17% of the visitors. However, 49% of the international visitors perceive telephone call prices to be expensive.

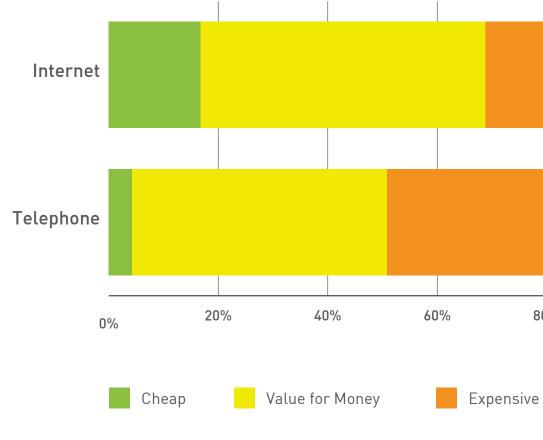


Figure 20. Perception of prices for communication



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100%



80%

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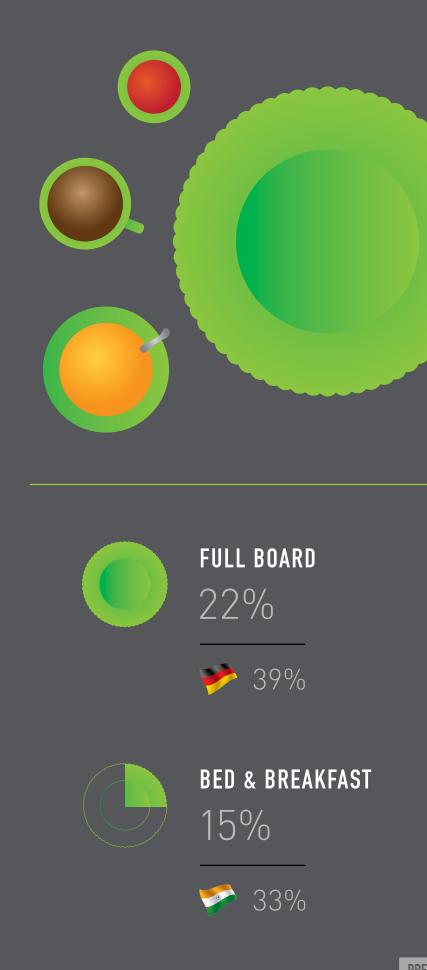
Dining

MEAL PLAN

Of the international visitors to the Maldives. 44% selected all-inclusive meal plans during their stay in the Maldives.

About 22% opted for full board while 17% chose half board meal options. More international visitors opted for all-inclusive meals during this survey period compared to February 2015 survey. Allinclusive meals option was selected by 37% of visitors in February 2015.

More than 76% of the British visitors chose allinclusive meal plans. Likewise, 70% Italians, 59% French and 57% Spanish opted for all-inclusive meal plans. Half of the German visitors opt for allinclusive while 40% opted for full board meal option. Bed and breakfast option was preferred mostly by Indian (33%), American (31%), and Japanese (24%) visitors.



$44^{\circ}/_{\circ}$

ALL INCLUSIVE





HALF BOARD 17%





ROOM ONLY 02%









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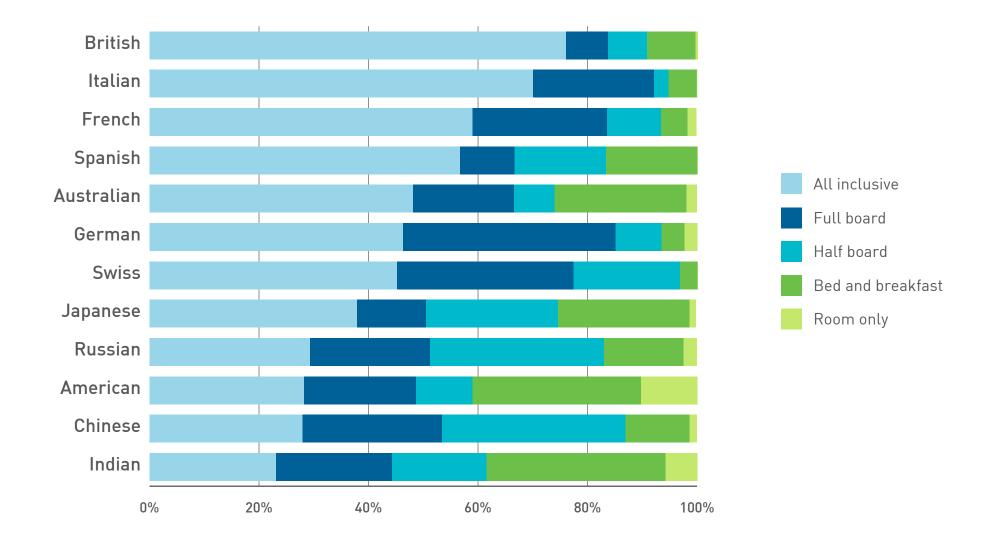
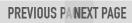


Figure 21. Meal plan preferences by nationality

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QUALITY OF DINING

Quality of dining experience at place of stay in the Maldives is ranked very highly by the international visitors

More than 84% of the visitors rank the dining experience at place of stay as excellent or very good. About one fourth of the visitors rank dining as average.

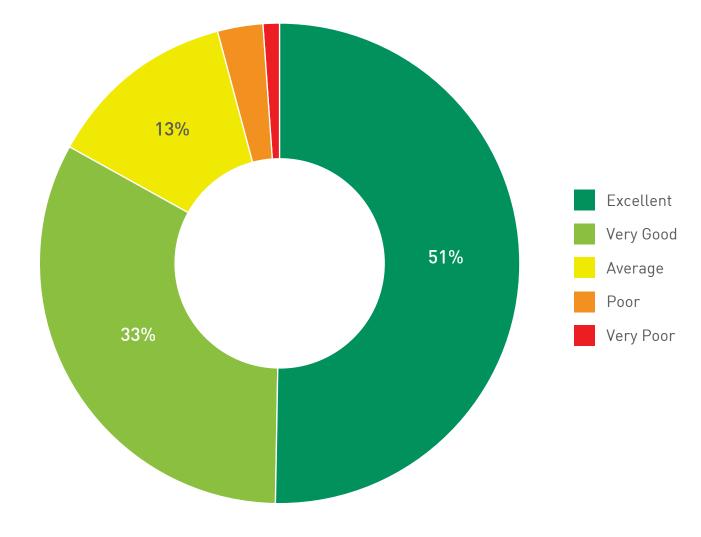


Figure 22. Dining experience at place of stay

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PRICE PERCEPTION OF FOOD AND BEVERAGES

Of the international visitors, 58% ranked food prices in the Maldives as 'value for money'.

However, 49% of respondents perceived alcohol as expensive, while 41% perceived soft drinks as expensive. About 36% of visitors still perceive water to be expensive in the Maldives. The proportion of visitors who found the price of water to be expensive has decreased significantly during the last five years.

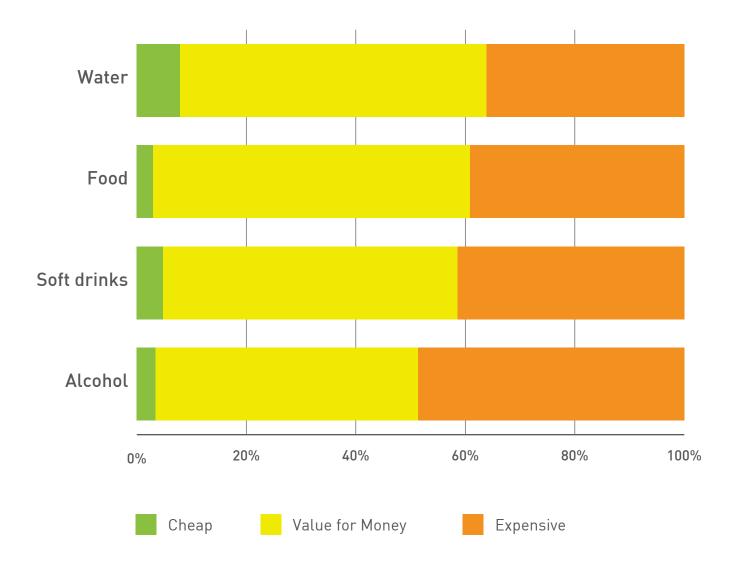


Figure 23. Perception of food and beverage prices



COMPARISON OF FOOD QUALITY WITH SIMILAR DESTINATIONS

Of the international visitors who have visited a similar destination, 37% rank the food quality in the Maldives higher than similar destinations.

On the other hand, the food quality is ranked lower by 23% of those had visited similar destinations while 41% perceived food quality in the Maldives is same as other similar destinations.

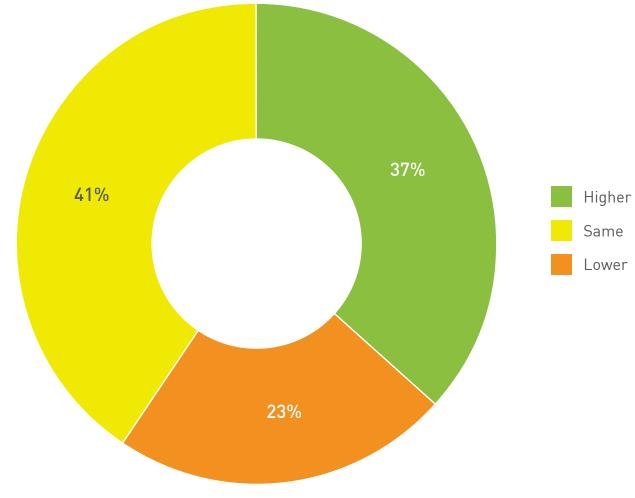
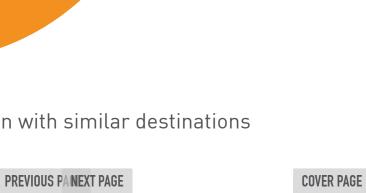


Figure 24. Food quality comparison with similar destinations

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CONTENTS

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Activities and Attractions

ACTIVITIES MOST ENJOYED

Snorkelling and diving are rated highest amongst the activities enjoyed in the Maldives.

About 90% of the respondents rated snorkelling and diving as either 'excellent' or 'very good'. The other highly rated activities are sightseeing (86%), spa treatment (83%), water sports (81%) and surfing (80%).



RATED EXCELLENT & VERY GOOD



DIVING

RATED EXCELLENT & VERY GOOD

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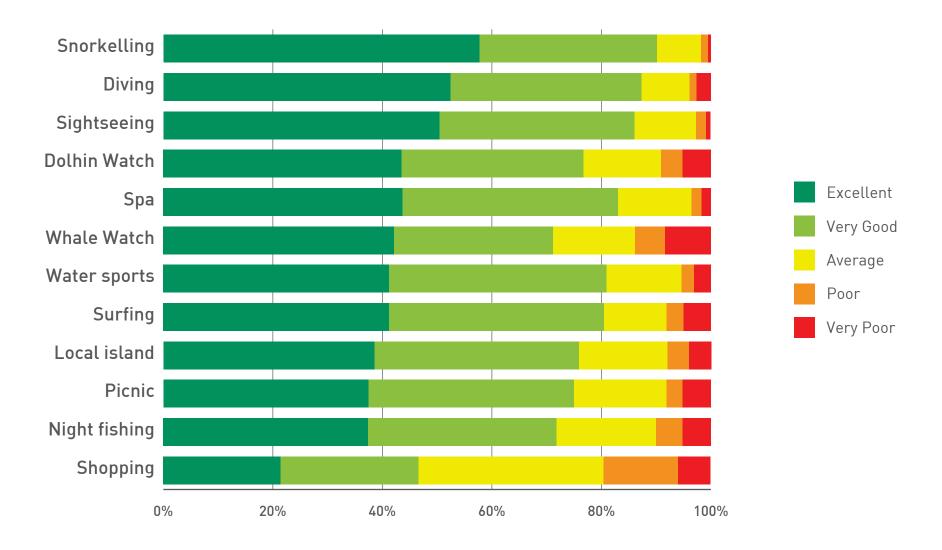


Figure 25. Activities most enjoyed by international visitors



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International visitors rated shopping as the poorest activity in the Maldives. Of the respondents, 34% perceived shopping as average, 14% perceived it as poor while 6% perceived shopping to be very poor.

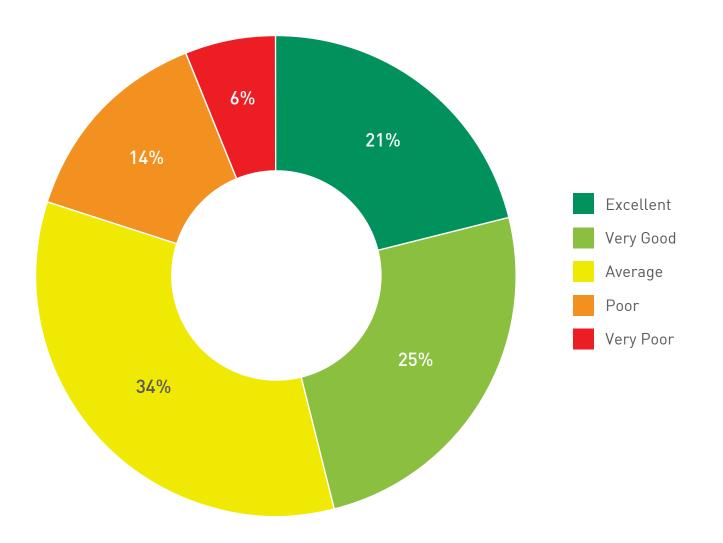


Figure 26. Shopping experience in the Maldives

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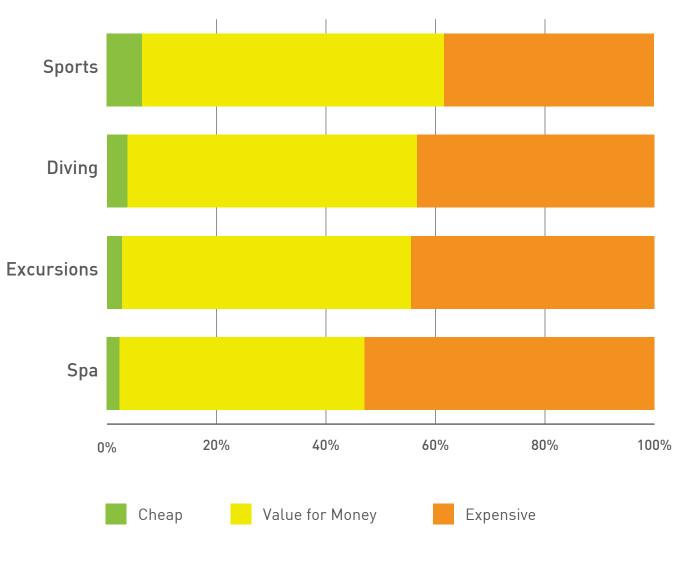




PERCEPTION OF PRICE OF ACTIVITIES

Spa treatment is perceived as the most 'expensive' activity at place of stay in the Maldives.

More than 53% of the respondents perceived spa treatments to be 'expensive'. Overall, activities at place of stay are ranked mostly as 'value for money'. Sports activities are perceived as 'value for money' by 55% of the respondents while 6% perceived them to be 'cheap'.

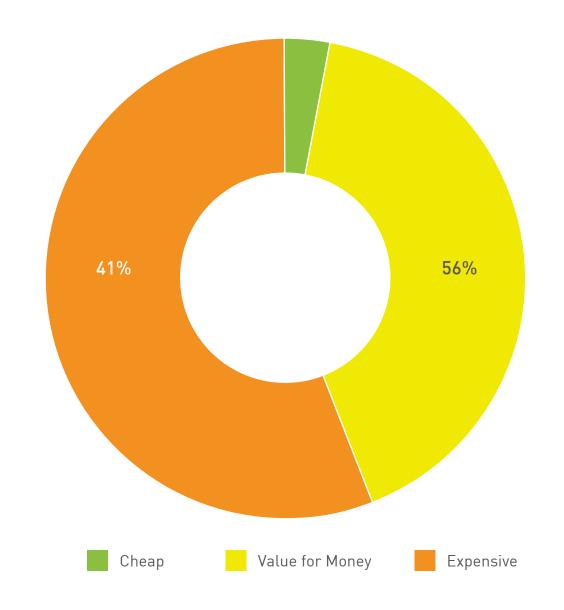




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Souvenirs in the Maldives are perceived to be 'expensive'. More than 56% of the international visitors perceived price of souvenirs to be 'expensive' while 41 perceived souvenirs to be 'value for money'. Only 3% of visitors perceived souvenir items to be 'cheap'.



Places visited during the stay

Of the international visitors to the Maldives, 44% visited a local island during their stay in the Maldives.

Of the respondents to the question, 20% visited a local island, 19% visited the capital city Male', while 5% visited a picnic island and 1% visited the Baa Atoll Biosphere Reserve. About 3% stated they experienced whale shark watching, while 2% visited cultural and heritage sites.

Figure 28. Perception of prices for activities

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EXPENDITURE IN THE 07 MALDIVES









The questions on expenditure in the Maldives were targeted at those who travelled in a group and the answers were to be provided by the head of the travel group. Of the respondents, 255 provided answers to expenditures related questions.

Travel Group Size

Of the travel group heads who provided answers, 69% reported they spent for two people in the group, while 7% spent for three persons and 7% spent for four persons.

Table 1 . Number of	of people on travel grou	up (N= 255)
NUMBER OF PEOPLE	FREQUENCY	PERCENTAGE
1	18	7.1
2	175	68.6
3	18	7.1
4	19	7.5
5	6	2.4
6	5	2.0
7	2	0.8
8	3	1.2
11	4	1.6
12	1	0.4
18	1	0.4
21	2	0.8
110	1	0.4
TOTAL	255	100

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Number of people on travel group (N - 255)

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Tour Package

Of the 425 respondents who answered the question if they travelled on a tour package, 56% answered in the affirmative. The travel group heads were asked how much they spent on tour package. Of the respondents, 14% said they spent less than US\$1,000, while 38% said they spent between US\$ 1,000 and US\$ 5,000. About 38% reported that they spent between US\$ 5,000 and US\$ 10,000 and 7% of respondents reported they spent between US\$ 10,000 and US\$ 20,000.

Table 3 tour package (N=143)

USD RANGE	FREQUENCY	PERCENTAGE
← 999	84	59
1,000 - 4,999	47	33
5,000 - 9,999	7	5
10,000 - 19,999	2	1
20,000 - 29,999	0	0
→ 30,000	3	2
TOTAL	143	100

Expenditure by visitors for tour package (N= 204) Table 2

USD RANGE	FREQUENCY	PERCENTAGE
← 999	29	14
1,000 - 4,999	77	38
5,000 - 9,999	78	38
10,000 - 19,999	14	7
20,000 - 29,999	2	1
→ 30,000	4	2
TOTAL	204	100

Of those who reported they travelled on a group tour package, 59% said they spent less than US\$1,000 outside the package in the Maldives while 33% said they spent between US\$1,000 and US\$ 5,000 in the Maldives apart from tour package.

Expenditure by visitors in Maldives apart from

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Of those who reported they travelled on a group tour but did not purchase a package, 36% said they spent between US\$1,000 and US\$ 5,000 in the Maldives, while 30% said they spent less than US\$1,000 and 26% stated they spent between US\$5,000 and US\$ 10,000 in the Maldives.

Expenditure by visitors in Maldives apart from Table 4 tour package (N=101)

USD RANGE	FREQUENCY	PERCENTAGE
← 999	30	30
1,000 - 4,999	36	36
5,000 - 9,999	26	26
10,000 - 19,999	7	7
20,000 - 29,999	1	1
→ 30,000	1	1
TOTAL	101	100

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OVERALL VISITOR 08 SATISFACTION



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Comparisons with Similar Destinations

International visitors to the Maldives rank the beaches, underwater beauty and privacy in the Maldives higher than similar destinations.

Other similar destinations stated by the visitors include Zanzibar, Malaysia, Mauritius, Thailand, Seychelles, Indonesia, Dominican Republic, Bali and Bahamas. The beaches and the underwater of the Maldives are rated higher by more than 55% of the visitors, in comparison to other similar destinations. Resorts and hotels. friendliness of staff, safety and quality of the resorts and hotels are also rated either higher or same as other destinations. 'Value for money' is rated same by 38% of visitors.

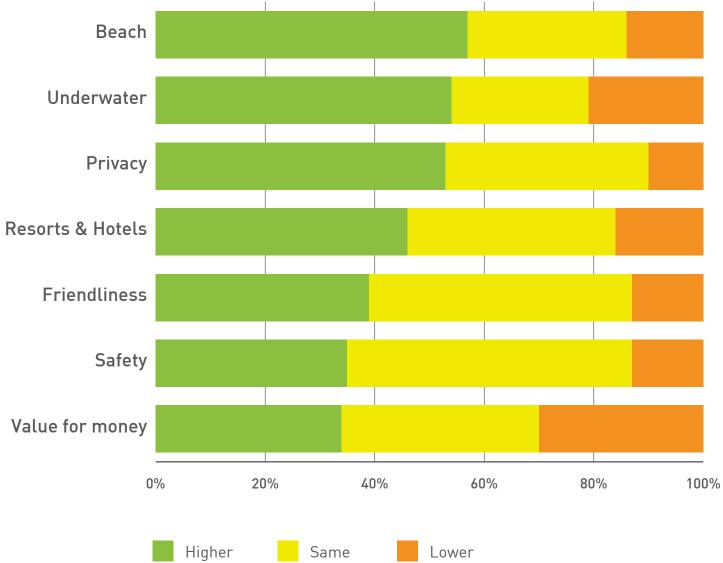


Figure 29. Rating of the Maldives compared to similar destinations

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Expectation, Intention to Visit and Recommendation

Nine out of ten visitors to the Maldives stated that the holiday met their expectations.

The visitors also stated that they intend to visit again and would recommend the Maldives to others.



MET THEIR HOLIDAY EXPECTATION

INTEND TO VISIT THE MALDIVES AGAIN

WOULD RECOMMEND THE MALDIVES TO OTHERS

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CONCLUSIONS &10RECOMMENDATIONS

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Conclusions

An overwhelming result of the MVS survey is that over 90% of the international visitors to the Maldives said holiday experience met their expectations. Nine out of ten visitors intend to travel to the Maldives again. 98% of visitors said they will recommend the Maldives to family, friends and colleagues.

It is well established that white sandy beaches, underwater beauty and warm weather of the Maldives are the main motivating factors for visiting the Maldives. Peacefulness, uniqueness, reputation, and privacy are also important motivating factors.

Snorkelling and diving are the activities rated highest by visitors to the Maldives. It is also noteworthy that visitors to the Maldives rate the beaches and underwater beauty in the Maldives higher than other similar destinations.

Internet is the most important source of information as well as the most important mode for booking the holiday to the Maldives. Online Travel Agents (OTAs) now have more than 50% market share in the sale of rooms in the tourist resorts. Travel agencies, particularly from Western and Southern Europe continue to be important partners in the Maldives tourism industry. European visitors continue to make bookings in advance, while visitors from the new inbound markets to the Maldives travel with short-term bookings.

One out of three visitors to the Maldives are repeat visitors. The survey results showed that more repeat visitors travel to the Maldives during the peak season in comparison to the off peak season.

Through the time series data of MVS, it is also established that Maldives is a popular destination for couples and families. International visitors travelling as a family group to the Maldives is increasing.

The clarity and quality of transport related information provided to passengers is an area that needs immediate improvement. Shopping at airport and shopping at place of stay needs significant improvement. The MVS has shown that in-room entertainment is also an area that needs improvement.

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Recommendations

The industry representatives who participated in the MVS results workshop held on 25 November 2015 made the following recommendations.

MMPRC and Ministry of Tourism need to have content in multiple languages on their websites: with priority to Mandarin, German, Italian, French, Russian, Arabic, and Japanese.

The Department of Immigration, Maldives Customs Services, and the Ibrahim Nasir International Airport shall give immediate priority to train their officials in Mandarin, Russian, Arabic, and major Western European languages. These agencies shall aim to have at least one multi-lingual officer on duty at all the times. Proper signage and user friendly information is necessary at the airport.

The international visitors to the Maldives need precise and clear information on the important things visitors should know and their obligations while in the Maldives. Visitors need to know what they can and cannot bring into the Maldives, the duty-free concession limits and what to expect and experience when travelling through the Maldives airports. It is important that MMPRC and MoT websites to have this information in the languages of major markets. Visitors to the Maldives need direct and reliable information on domestic public transport options with transport schedules for domestic flights and ferries, all made available on a website. An app with departure time, duration and prices needs to be developed for the international visitors to make informed decisions on the best available options.

There is also a need to provide touch screen information kiosks and ticket machines at Hulhule', Male', and Hulhumale' ferry terminals on domestic flight schedules, guest transfer information to/from airport to the place of stay and boat/ferry schedules to local islands. The ticket machines shall be set up to accept major credit cards.

Official star categorization of the Maldivian resorts will be a very important source of information for visitors to the Maldives. Accurate and objective assessment of resorts are particularly relevant to the Maldives where premium luxury is offered by many resorts that are way beyond services offered by typical five star hotels. Presently, visitors have to rely on user generated online reviews and star ratings provided by online travel agents that are open to manipulation and fraud by rival competitors.

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There is an urgent need for MMPRC and MoT to revive and recover the traditional markets to the Maldives that are in decline. Frequent personalized contact with travel agencies and recognition of the contribution travel agencies make to the Maldives are important in this context.

The Maldives is attracting families during school holiday periods. However, the choices of attractions and activities for teenagers are presently limited. There is a need to offer and promote thrilling activities for adolescents and young people that are in line with the eco-friendly sustainable tourism offered by the Maldives. Examples of such activities include: diving, snorkeling, surfing, water sports, shark watching and dolphin watching that is geared to capture the imagination of young people.

With the growing popularity of guesthouse tourism in the inhabited islands, special efforts are needed to promote community-based tourism. Visitors shall be allowed to experience authentic local cuisine, culture, art, music, lifestyle, and souvenirs. There is also a need to allow visitors to participate in community celebrations, events, and activities.

The Maldives attracts a number of visitors who enjoy boating and diving in the Maldives. The country lacks adequate facilities to provide services for super yachts, passenger liners and boating enthusiasts. Proper marina facilities need to be developed in the north, center, and south of the Maldives. There is also a need to promote the Maldives for the luxury yacht and cruise segments.

The major motivating factors to travel to the Maldives are the beaches, coral reefs, marine mega fauna, small island beauty, and crystal clear waters. Continuous investments are needed to maintain the quality of the natural environment. With the introduction of the green tax, visitors to the Maldives have started making contributions to protect and enhance the natural environment of the Maldives. The visitors thus demand to know how and where the tax money is being spent for environmental improvements and the efficacy of these improvements.

In order to build the resilience of the tourism industry, strategies are needed to diversify tourism vertically and horizontally. In this context, there is a need to study the options to diversify the tourism product of the Maldives as well as the source markets of visitors.

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Annex 1 METHODOLOGY



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Methodology

The questionnaire for the Maldives Visitor Survey undertaken in September 2015 is based on a redesign of the questionnaire used for the survey conducted in October 2013 with some minor changes. The questionnaire consisted of three sections and 27 questions in total. The questionnaire was prepared and printed in seven different languages. They are English, Italian, German, French, Japanese, Chinese and Russian languages.

The sample for the survey was selected based on 5-year averages of the top ten inbound markets to the Maldives between the years 2010 and 2014. The sample was calculated using the tourist arrival data from the Ministry of Tourism. Derivation of sample size is given in Table 1. Based on the top ten nationalities, the minimum targeted distribution was 1,800.

A half-day training session was held for the enumerators prior to the commencement of the survey.

The survey was conducted for a period of 14 days between 21 September 2015 and 4 October 2015 at Ibrahim Nasir International Airport (INIA).

Table 1 . Derivation of sample size				
NATIONALITY	5 YEAR AVERAGE	MINIMUM SAMPLE		
China	24.0	432		
Germany	9.2	166		
United Kingdom	10.0	181		
Russia	6.5	116		
Italy	7.3	132		
France	5.6	102		
India	3.4	62		
Japan	3.8	69		
Korea	2.8	50		
Switzerland	3.3	59		
Others	24.0	200		
TOTAL		1800		



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Questionnaires were distributed to the international visitors by the enumerators after immigration clearance and collected at departure gates after immigration and security clearance.

By the end of the survey period, the number of questionnaires distributed was 1875. Respondents to the survey averaged at 134 per day. Total number of questionnaires collected was 1855. Of them 1777 questionnaires were deemed fit for data analysis.

The survey data was recorded into a predefined online data entry template. The data entry platforms had inbuilt validation and error detection. Once data entry started, regular discussions were held with the data collection team to provide feedback on data quality, incomplete questionnaires, and issues and anomalies that arise.

Once all the survey data was entered and checked, all the files were combined and single dataset generated on SPSS and MS Excel. The SPSS statistical software was used for data analysis.

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SURVEY QUESTIONNAIRE

MALDIVES VISITOR SURVEY 2015	7. How did you book your trip? (Please tick (<) one box) a. Via internet on travel agency/tour operator website b. Via Internet on resort/hotel website c. Visited a travel agency to book d. e. Telephone booking f. Booked by employer g. Other, please specify
i) Nationality iii) <i>Country</i> iv) Departing Airline Gender v) 🗌 Male vi) 🗌 Female SECTION A	8. Did you use any of the following websites to plan/organize your trip to the Maldives? (Please tick (<) all relevant boxes) a. Visit Maldives b. Trip Advisor c. Yahoo! Travel d. Expedia e. Agoda f. Hotels.com g. cTrip h. Kayak i. Booking.com j. Travelzoo k. Makemytrip I. Qunar.com m. LonelyPlanet n. Other, please specify
	9 . When did you book your visit to the Maldives? (<i>Please tick</i> (<) one box)
1. How many times have you visited the Maldives? (Please tick (<) one box)	a. Less than a week before travel b. 1 week c. 2-4 weeks d. 1-2 months
a. First Time b. 2-5 times c. 6-10 times d. more than 10 times	e. 3-5 months f. 6-12 months g. Over one year before travel
2. With whom did you travel? (Please tick (✓) one box) a. □ Travelled alone b. □ Partner c. □ Family d. □ Friends e. □ Business/work associates f. □ Tour group g. □ Study/student group	SECTION B 10. How would you rate the following services at Ibrahim Nasir International Airport? (Please tick () one box) Not
3. How many people are in your travel group, including yourself?	Excellent Very Good Average Poor Very poor Applicable
a. Adults b. Children c. Not sure	a. Immigration clearance
	b. Customs clearance
4. How did you learn about the Maldives? (Please tick (<) all relevant boxes)	c. Direction signage d. Banking services
a. Word of Mouth Word of Mouth Word of Mouth Magazines	e. Meet and greet service
e. TV f. Guidebook g. Outdoor advertising h. Newspaper	f. Check-in
i. 🗌 Fairs/Exhibitions j. 🗌 Radio k. 🗌 Advertisement on BBC l. 🗌 Visited Maldives before	g. Security screening
5. What motivated you to choose Maldives? (Please tick (✓) all relevant boxes)	h. Shopping
a. Beach b. Weather c. Underwater beauty d. Reputation/well-known	i. Cafés and restaurants
e. Uniqueness f. Peacefulness g. Privacy h. Small islands	j. Lounge services
	11 . What was the MAIN method of transport from the Ibrahim Nasir International Airport to your place of stay?
6. What is the main purpose of your visit? (Please tick (✓) one box)	a. Domestic flight b. Sea plane transfer c. Speedboat transfer d. Public ferry service
a. 🗌 Health & Wellness b. 🗌 Honeymoon c. 🗌 Wedding d. 🗌 Birthday celebration	
e. Diving f. Snorkeling g. Sailing h. Surfing	12. How long did you have to wait at the Ibrahim Nasir International Airport (to get to your place of stay)?
i. Fishing j. Incentive visit k. Business conference I. Rest & relaxation	a. Less than 15 minutes b. 15 - 29 minutes c. 30 - 44 minutes
m. 🗌 Other, please specify	d. 45 - 59 minutes e. 1 - 2 hours f. 3 hours or more

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a. 🗌 Less than 30 minutes	b. 🗌 30 - 60 min	utes c.] 1 - 2 hours		d. 🗌 3 - 4 h	ours
e. 🗌 5 - 6 hours	f. 🗌 More than	6 hours				
14 . How would you rate the qual	ity of your hotel transfe	r? (Please tick (🗸) one box)			
	Excellen	t Very Good	Average	Poor	Very poor	Not Applicat
a. Service						
b. Comfort						
c. Safety						
d. Information briefing						
15 . Where did you stay during yo	ur visit to the Maldives	? (Please tick (🖌)	all relevant hox	·es)		
	b. D Hotel	_	_			
a. 🔄 Resort	D. 🔄 Hotel	c. 🗌 Guest ho	use d. L	Boat/sa	afari vessel	
e. Cruiser/luxury yacht	f. Other, please	snecify				
	of the place(s) you stay	ed and the numbe	er of nights	·S		
a. Place 1:	of the place(s) you stay	ed and the numbe	er of nights Night			
a. Place 1: b. Place 2:	of the place(s) you stay	ed and the numbe	er of nights Night Night	:S		
a. Place 1: b. Place 2: c. Place 3:	of the place(s) you stay	ed and the numbe	er of nights Night Night Night	.5		
a. Place 1: p. Place 2: c. Place 3: 7. What type of meal plan did yo	of the place(s) you stay	ed and the numbe	er of nights Night Night Night	5 5 5)
 16. Please write down the name a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did ye a. Room only b b b c. Full board (three meals in 	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i>	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y Room only b	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y Room only b	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y Room only b	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)
a. Place 1: b. Place 2: c. Place 3: 7. What type of meal plan did y Room only b	of the place(s) you stay ou use during your stay Bed and breakfast	ed and the numbe	er of nights Night Night Night <i>one box)</i> board (breakfag	5 5 5)

18. In general, how did you find the prices charged for the following?

	Expensive	Value for
a. Room		
b. Food		
c. Water		
d. Soft drinks		
e. Alcoholic beverages		
f. Internet		
g. Sports activities		
h. Diving		
i. Spa treatments		
j. Excursions		
k. Souvenirs		
l. Telephone		
m. Speedboat transfer		
n. Sea plane		
o. Domestic flight		

19. How would you rate the following at your place of stay? (*Please tick* (\checkmark) one box)

	Excellent	Very Good	Average	Poor	Very poor	Not Applicable
a. Room						
b. In-room entertainment						
c. Cleanliness						
d. Guest services						
e. Management						
f. Public areas						
g. Dining experience						

;?		
r Money	Cheap	Not applicable

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	Excellent	Very Good	Average	Poor	Very poor	Not Applicabl
Sight-seeing						
. Spa						
Picnic						
. Local island visit						
Diving						
Snorkeling						
Surfing						
Dolphin watching						
Whale watching						
Shopping						
Night fishing						
Water sports						
	ifaru Bay) f. 🗌 n similar to the Malo	Whale shark w dives? a.	Yes	b. 🗌 No (<u>i</u>	Cultural and I f 'No' go to Q	
Baa Atoll Biosphere Reserve (Han	ifaru Bay) f. 🗌 n similar to the Malo n you visited	Whale shark w dives? a.	atching (Ari Atc	b. 🗌 No (i	f 'No' go to Q	
Baa Atoll Biosphere Reserve (Han Reserve visited any destination Baa Atoll Biosphere Reserve (Han Baa Atoll Biosphere Reserve (Han Biosphere Reserv	ifaru Bay) f. 🗌 n similar to the Malo n you visited	Whale shark w dives? a.	atching (Ari Atc	b. 🗌 No (i	f 'No' go to Q	
 Baa Atoll Biosphere Reserve (Han Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how 	ifaru Bay) f. n similar to the Malo n you visited w would you rate th	Whale shark w dives? a. ne Maldives? (Pl	atching (Ari Atc	b. 🗌 No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han 2. Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, ho Lower	ifaru Bay) f. n similar to the Malo n you visited w would you rate th	Whale shark w dives? a. e Maldives? (Pl e. Un	atching (Ari Atc	b. 🗌 No (i ne box)	f 'No' go to Q	23)
 Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, hor Lower a. Resorts and hotels 	ifaru Bay) f. n similar to the Malo n you visited w would you rate th	Whale shark w dives? a. ne Maldives? (Pl e. Un f. Saf	atching (Ari Atc ☐ Yes ease tick (✓) o derwater	b. 🗌 No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how Lower a. Resorts and hotels b. Friendliness of staff c. Quality of the food	ifaru Bay) f. n similar to the Malo n you visited w would you rate th	Whale shark w dives? a. e Maldives? (Pl e. Un f. Saf g. Val	atching (Ari Atc ☐ Yes ease tick (✓) o derwater ety/security ue for money	b. 🗌 No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how Lower a. Resorts and hotels b. Friendliness of staff	ifaru Bay) f. n similar to the Malo n you visited w would you rate th	Whale shark w dives? a. ne Maldives? (Pl e. Un f. Saf	atching (Ari Atc ☐ Yes ease tick (✓) o derwater ety/security ue for money	b. 🗌 No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how Lower a. Resorts and hotels b. Friendliness of staff c. Quality of the food	ifaru Bay) f. n similar to the Malo n you visited w would you rate the Same Higher Same Ligher	Whale shark w dives? a. e Maldives? (Pl e. Un f. Saf g. Val	atching (Ari Atc ☐ Yes ease tick (✓) o derwater ety/security ue for money	b. 🗌 No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how Lower a. Resorts and hotels b. Friendliness of staff c. Quality of the food d. Beach	ifaru Bay) f. n similar to the Malo n you visited w would you rate the Same Higher Same Comparison Same Same Same Comparison 	Whale shark w dives? a. e Maldives? (Pl e. Un f. Saf g. Val h. Priv CCTION C	atching (Ari Atc Yes ease tick (✓) o derwater ety/security ue for money vacy	b. No (i ne box)	f 'No' go to Q	23)
Baa Atoll Biosphere Reserve (Han Have you ever visited any destination i) If 'Yes', please state the destination ii) Compared to that destination, how Lower a. Resorts and hotels b. Friendliness of staff c. Quality of the food	ifaru Bay) f. n similar to the Malo n you visited w would you rate the Same Higher Same Comparison Same Same Same Comparison 	Whale shark w dives? a. e Maldives? (Pl e. Un f. Saf g. Val h. Priv CCTION C	atching (Ari Atc Yes ease tick (✓) o derwater ety/security ue for money vacy	b. No (i ne box)	f 'No' go to Q	23)

25 . Did your holiday experience meet your expectation Please explain your reason	ıs? a. 🗌 Yes b. 🗌 No
26 . Do you intend to visit Maldives again? a.] Yes b. 🗌 No
27 . Would you recommend the Maldives as a tourist de Please explain your reason	
	SECTION D
28 . Age Group: (Please tick (✓) one box)	
a. Below 18 years b. 18 – 24 years	
e. 45 - 54 years f. 55 - 64 years	g. 🔄 65 years and over
29 . Economic status: (Please tick (✓) one box)	
a. Employed b. Self-employed	c. 🗌 Home maker d. 🗌 Student
e. Retired f. Unemployed	
If 'employed', what is your occupation? (Please tick (🗸) one box)
a. 🗌 Manager, Director and Senior official	b. 🗌 Professional
c. 🗌 Associate Professional and Technical	d. 🗌 Administrative and Secretarial
e. 🗌 Skilled trades	f. 🗌 Caring, Leisure and Other Service
g. Sales and Customer Service	h. 🗌 Others, please specify
	SECTION E
This section is to be filled by group head, if you are tro	avelling in a group.
30 . For how many people in your travel group did you	spend?

-				
SO.	For how many	people in your	travel group d	lid vou spend?

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a. 🗌 Yes		b. 🗌 No	
f 'Yes':		If 'No':	
(i) Total cost of tour package		Ni) Amount spent for the trip in Maldives	
USD GBP EUR RMB JPY RUB			
Amount			
(ii) Amount spent in the Maldives apart from	n tour package		
Which other countries are included in your t	our package? (Please specify)		
Country	No. of Nights		
	~ Thank you for your tin	1e ~	



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